

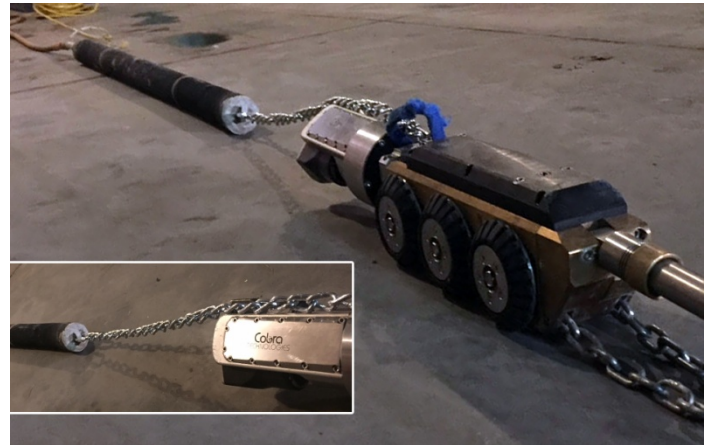
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Cobra Crawlers, More than Just for Pipeline Inspection



Problem: Kevin Cameron, owner of Drain Services in Fargo, North Dakota, was looking for a pipeline inspection system that could also be a workhorse for pipeline point repairs, and he determined that a component-style system would be the best solution for his diverse needs. “I was looking at many manufacturers,” he says. “This was my first major equipment financing deal. I did a lot of investigating to gain the most work for my investment.”

Solution: While getting Pipeline Assessment and Certification Program-certified, Cameron told his instructor about the system he sought: “I wanted a six-wheel-drive with enough grip to pull sectional point repairs into place,” he says. “He told me about **Trio-Vision Cobra**, whose crawler is big and heavy, with a robust 13-wire cable and a powerful reel that could act as a winch and could do exactly what I wanted.” Cameron requested to install the components himself in a unique, very mobile and agile, hybrid van. The company’s build-out team responded by having it all plugged in when he showed up to show him how it worked. Then they broke down the components and packed them into military-grade cases. “All I had to do was open them up, plug and play,” he says.

Result: “Now I not only have a robust pipeline inspection system, but also a hardy workhorse to help me accomplish remote point repairs, without having to invest in another specialized piece,” Cameron says. “I think everybody is extremely happy with how it’s going. I know I am.”

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